

VILLAGE OF GLENCOE  
GOLF ADVISORY COMMITTEE

Regular Meeting  
Glencoe Golf Club  
621 Westely

Monday, April 15, 2013  
7:00 p.m.

**A G E N D A**

The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or please contact the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

1. CALL TO ORDER AND ROLL CALL

*Joe Keefe, Chairman  
Jim Hirsch  
Mitch Melamed  
John Nesbitt  
Ron Schmidt  
Scott Shore*

2. APPROVAL OF MARCH 2013 MEETING MINUTES

3. PUBLIC COMMENT TIME

4. MANAGER'S MONTHLY REPORT

*March Summary Report*

5. CLUBHOUSE TASK FORCE UPDATE

6. OTHER BUSINESS

7. ADJOURNMENT

VILLAGE OF GLENCOE  
GOLF ADVISORY COMMITTEE  
Meeting Minutes  
March 18, 2013

**1. CALL TO ORDER AND ROLL CALL**

The Golf Course Advisory Committee was called to order at 7:00 p.m. at the Village Hall. The following members were present:

Joe Keefe, Chairman  
Jim Hirsch  
Mitch Melamed  
John Nesbitt  
Ronald Schmidt  
Scott Shore

**2. APPROVAL OF THE JANUARY 2013 MEETING MINUTES**

The February 2013 Golf Advisory Committee meeting minutes were approved as written.

**3. PUBLIC COMMENT TIME**

There was no public comment.

**4. MANAGERS MONTHLY REPORT**

- Stella reviewed the February monthly report.
- Stella reviewed the end of year financial statement and informed the committee that we experienced our best numbers in the last six years. We had 25 more days of operation than the last year and power carts exceeding budget by \$36,000.
- A question was asked what percentage of broken drainage has been repaired on the course. Stella responded that we are at about 75% repaired; Dave Arden is still finding broken pipes throughout the course.
- Joe Keefe asked if Chicago Botanic Garden has done any work to clean out the drainage ditch. Stella responded that there has been no work done by the Botanic Garden at this point.
- Stella informed the committee that there are five new foursomes in the permanent tee time program this year compared to last year.
- Discussion on Wilmette golf course closing in August for renovations took place. Stella informed the committee that she has been receiving a lot of inquiries about outings but our prices are quite a bit higher than Wilmette so there has been no booking so far.
- Stella also stated that Wilmette's staff contacted her for a discount for their member card holders. She responded that we would not offer discounts but passed on all of the marketing material as it relates to our tiered greens fees and senior discounts.
- Stella relayed to the committee that North Park University is now using the course for their team's practice sessions in the spring.
- Highland Park golf facilities were discussed. At this point there is no new information but Joe Keefe thought one of the facilities would be closing by the end of 2013.

- Hel's Kitchen has begun operations unfortunately the weather has not been cooperating. Stella invited the group to sample the menu at the April meeting.
- Joe Keefe requested that the committee create some agenda items for the new chairman so Joe can create a document to help with the transition.
- Clubhouse Task Force update-the RFQ for a clubhouse architect was sent out and we are waiting for responses; the deadline for submission is April 1<sup>st</sup>.
- A question was asked as to when an architect would be picked. Stella responded that there should be no delays moving forward with the process. The timeline will be based on everyone's schedule and the ability to meet and interview the architects. Stella further stated that she is working with Larry Levin and Arnold Levy to create the RFP and that it is imperative that we gather as much information as possible through the process.
- Joe Keefe added that with the new Village Board starting in May he didn't think Larry Levin would continue to be the Chairman of the Clubhouse Task Force due to all of his new duties as Village Board President.
- Mitch Melamed requested that the Golf Committee stay informed as to the progress of the RFP process.
- Stella reviewed the list of architects that were sent RFQs with the committee. She also informed them that a public notice was made and we have received several additional inquiries.
- Mitch Melamed asked Stella what level of spending she was authorized to make. Stella responded that purchases over \$5,000 were approved by Dave Clark, purchases over \$10,000 were approved by Paul Harlow and purchases over \$20,000 have to go to the Village Board for approval. Mitch asked the question to find out what approvals were necessary to put up a net on the driving range. Stella responded that the issue should be saved for the new Village Board.
- A question was asked as to the cost for the driving range net. Stella responded that she received a quote several years ago for \$150,000. She also stated that she believes a net would bring in an additional \$50,000 in revenue due to the lack of driver restrictions.
- Stella also stated that the previous argument against the netting was that the entire Village would be against the net not just the neighbors living on Westley. No one would be in favor of a 90 foot net being erected in front of their property.
- The custom club fittings were discussed. Stella informed the committee that there has been over \$3,000 in club sales this season due to the fitting system. Future promotions and demo days should result in over \$8,000 in club sales this season.
- Joe Keefe asked if the Clubhouse Task Force has analyzed any of the financial mechanisms for funding. Joe asked if \$4.5 million was correct for a revenue bond that we would not have to go to a referendum. Stella responded that the \$4.5 million number is high; she estimated that it would be more in the \$3 million range for a revenue bond.

## 5. ADJOURNMENT

- There being no further business for discussion, the meeting was adjourned at 7:45.



## Glencoe Golf Club

To: Golf Advisory Board  
From: Stella Nanos, General Manager  
Date: April 12, 2013  
Subject: March 2013 Monthly Report

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**Financial Overview:** March started off very slow due to the below average temperatures and snow cover. The last five days of the month warmed up quickly allowing us to open up with power carts ahead of our competition. Total revenues were \$23,837 versus the budget of \$7,820.

	2013 Actual	2012 Actual
Rounds	386	1,493
Average Rate	\$27.40	\$26.24
FYTD Rounds	386	1,493

### **Departmental Overview:**

**Golf Shop:** Green fee revenue was \$10,578 vs. a budget of \$5,920.

**Merchandise:** Merchandise sales totaled \$3,673 vs. a budget of \$360.

**Driving Range:** The driving range revenue was \$0 vs. a budget of \$300. The saturated turf conditions on the range prevented a March opening.

**Rentals:** Power cart rental revenue was \$2,438 vs. a budget of \$300; pull cart rental revenue was \$139 vs. a budget of \$200.

**Food & Beverage:** The food and beverage operation opened early on March 29<sup>th</sup>. The first rent payment is not due until June 1<sup>st</sup>.

### **Golf Course:**

- Equipment repairs as well as preventative maintenance continue on all mowing units. This work includes the grinding/sharpening of all mowing blades.
- All of the tee signs were repaired and new signs created when necessary.
- The trimmed branches from the winter pruning were chipped and removed from the course.

- Course clean-up of winter debris occurred to get the course ready for play; first day of play March 27<sup>th</sup>.

**2013 Weather:** The high temperature for the month was 59 degrees and the low was 12 degrees. The average high for the month is 45 degrees and the average low is 28 degrees. Total precipitation was 1.70 inches against an average of 2.37 inches.

**Marketing Notes:**

- An email blast was sent promoting the course opening, Hel's Kitchen, the senior membership program and our spring rates.
- A mobile app was created for the Glencoe Golf Club. This free app is available on all Android phones and iPhones. The App will provide GPS, a 3-click booking mechanism, scoring, restaurant menu information and leaderboard capabilities.
- A new brochure for the 2013 season was created.
- Social media website updates via Twitter and Facebook.

**Miscellaneous:**

- The RFQ for clubhouse architects was sent out in March to 20 different architectural firms. The deadline for submittals is April 1<sup>st</sup>.
- Winter instruction continued in the clubhouse utilizing the indoor teaching studio.
- Renovation work in the kitchen took place to get ready for the new tenant. Cabinets were removed and space was created to accommodate a kegerator. The service window was enlarged and a new counter was created.
- Stella Nanos and Matt Radde met with the New Trier Booster Club coordinator to discuss new ideas to increase participation in the golf program.
- The high school golf team schedules have been finalized for the season.
- All of the new merchandise for the spring season has been brought into the golf shop.

Sincerely,

Stella Nanos  
General Manager  
Glencoe Golf Club

**GLENCOE GOLF CLUB**  
**MONTHLY FINANCIAL REPORT**

**March 2013**

Glencoe Golf Club									
INCOME STATEMENT									
Summary of All Units									
For the Month Ending March 31, 2013									
	This Period	This Period	+/-	This Period	+/-	Year To Date	+/-	Year To Date	+/-
	Actual	Budget	Budget	Last Year	Last Year	Actual	Budget	Budget	Last Year
<b>REVENUE</b>									
GOLF ACADEMY	4,365	-	4,365	-	4,365	4,365	-	4,365	-
GREENS FEES	12,078	5,920	6,158	44,122	(32,044)	12,078	5,920	6,158	44,122
LEASES	-	-	-	-	-	-	-	-	-
MERCHANDISE	4,092	360	3,732	2,763	1,329	4,092	360	3,732	2,763
OTHER	864	940	(76)	3,912	(3,048)	864	940	(76)	3,912
OUTINGS	-	-	-	-	-	-	-	-	(3,048)
POWER CARTS	2,438	300	2,138	9,004	(6,566)	2,438	300	2,138	9,004
RANGE	-	300	(300)	2,259	(2,259)	-	300	(300)	2,259
<b>TOTAL</b>	<b>23,837</b>	<b>7,820</b>	<b>16,017</b>	<b>62,060</b>	<b>(38,223)</b>	<b>23,837</b>	<b>7,820</b>	<b>16,017</b>	<b>62,060</b>
<b>EXPENSES</b>									
C&G PAYROLL	24,946	33,269	(8,323)	26,136	(1,190)	24,946	33,269	(8,323)	26,136
CHEM/FERTILIZER	-	-	1,132	(1,132)	-	-	-	-	1,132
COGS	3,445	183	3,262	1,307	2,138	3,445	183	3,262	1,307
COMMUNICATIONS	1,051	750	301	681	370	1,051	750	301	681
CREDIT CARD FEES	852	750	102	1,495	(643)	852	750	102	1,495
DEPRECIATION - EST.	-	-	-	-	-	-	-	-	(643)
EQUIPMENT R&M	1,002	1,000	2	1,273	(271)	1,002	1,000	2	1,273
GASOLINE	-	-	-	-	-	-	-	-	(271)
GOLF ACADEMY	1,988	780	1,208	3,748	(1,760)	1,988	780	1,208	3,748
LIABILITY INSURANCE	1,492	1,492	-	1,482	10	1,492	1,492	-	1,482
Maintenance SUPPLIES	590	2,200	(1,610)	2,561	(1,971)	590	2,200	(1,610)	2,561
MANAGEMENT FEE	3,432	3,432	-	3,333	99	3,432	3,432	-	3,333
MARKETING	75	1,000	(925)	744	(669)	75	1,000	(925)	744
OTHER	1,545	6,448	(4,903)	4,686	(3,141)	1,545	6,448	(4,903)	4,686
POWER CART LEASE	-	-	-	-	-	-	-	-	(3,141)
RANGE	-	-	-	-	-	-	-	-	-
SHOP PAYROLL	27,692	28,745	(1,053)	26,806	886	27,692	28,745	(1,053)	26,806
UTILITIES	4,244	2,900	1,344	1,654	2,590	4,244	2,900	1,344	1,654
WATER-SEWER-GARBAGE	416	8,240	(7,824)	-	416	416	8,240	(7,824)	-
<b>TOTAL</b>	<b>72,770</b>	<b>91,189</b>	<b>(18,419)</b>	<b>77,038</b>	<b>(4,288)</b>	<b>72,770</b>	<b>91,189</b>	<b>(18,419)</b>	<b>77,038</b>
<b>OPERATING INCOME (LOSS)</b>	<b>(48,933)</b>	<b>(83,369)</b>		<b>(14,978)</b>		<b>(48,933)</b>	<b>(83,369)</b>		<b>(14,978)</b>
INTEREST	102	167	(65)	11	91	102	167	(65)	11
SALE OF ASSETS	-	-	-	-	-	-	-	-	-
INTEREST EXPENSE	-	-	-	-	-	-	-	-	(5,000)
<b>TOTAL</b>	<b>102</b>	<b>167</b>	<b>(65)</b>	<b>11</b>	<b>91</b>	<b>102</b>	<b>167</b>	<b>(65)</b>	<b>11</b>
CHANGE IN NET ASSETS	(48,831)	(83,202)	(14,967)	(48,831)	(83,202)	(48,831)	(83,202)	(14,967)	(48,271)
DAY'S OF OPERATION	5,00	14,00	(9,00)	24,00	(19,00)	5,00	14,00	(9,00)	24,00
ROUNDS	386	225	161	1,493	(1,107)	386	225	161	1,493
AVERAGE GF PER ROUND	31.29	26.31	38.25	29.55	28.95	31.29	26.31	4.98	29.55

CURRENT YEAR (2014)										CURRENT YEAR (2013)										CURRENT YEAR (2012)									
Rounds	Period	Ytd	Budget	Ytd	Rounds	Period	Ytd	Budget	Ytd	Rounds	Period	Ytd	Budget	Ytd	Rounds	Period	Ytd	Budget	Ytd	Rounds	Period								
March	386	386	225	225	1,493	1,493	205	205	205	163	163	1,316	1,316	205	205	205	1,351	1,351	1,316	1,521									
April	-	386	1,335	1,560	1,820	3,313	1,316	1,521	1,188	1,351	1,188	3,277	4,628	4,094	5,615	5,615	4,094	4,094	4,094	5,615									
May	-	386	4,034	5,594	4,232	7,545	4,034	5,555	5,197	9,825	5,197	5,439	5,439	11,054	11,054	11,054	5,439	5,439	5,439	11,054									
June	-	386	5,757	11,351	5,924	13,469	5,482	11,037	5,197	9,825	5,197	6,655	6,655	11,709	11,709	11,709	6,655	6,655	6,655	11,709									
July	-	386	6,327	17,678	5,863	19,332	6,482	17,519	5,895	15,720	5,895	23,716	23,716	23,716	23,716	23,716	21,915	21,915	21,915	23,716									
August	-	386	5,932	23,610	5,741	25,073	6,042	23,561	6,195	21,915	6,195	23,716	23,716	23,716	23,716	23,716	6,007	6,007	6,007	23,716									
September	-	386	4,600	28,210	4,757	29,830	4,525	28,086	4,549	26,464	4,549	28,271	28,271	28,271	28,271	28,271	4,555	4,555	4,555	28,271									
October	-	386	2,231	30,441	2,195	32,025	2,231	30,317	3,167	29,631	3,167	30,542	30,542	30,542	30,542	30,542	2,271	2,271	2,271	30,542									
November	-	386	300	30,741	1,101	33,126	70	30,387	1,022	30,653	1,022	30,612	30,612	30,612	30,612	30,612	70	70	70	30,612									
December	-	386	-	30,741	531	33,657	-	30,387	122	30,775	122	-	-	-	-	-	30,775	30,775	-	30,775									
January	-	386	-	30,741	-	33,657	-	30,387	253	31,028	253	-	-	-	-	-	31,028	31,028	-	31,028									
February	-																												

  

CURRENT YEAR (2014)										CURRENT YEAR (2013)										CURRENT YEAR (2012)									
Days	Period	Ytd	Budget	Ytd	Days	Period	Ytd	Budget	Ytd	Days	Period	Ytd	Budget	Ytd	Days	Period	Ytd	Budget	Ytd	Days									
March	5	5	14	14	24	24	14	14	44	30	30	75	75	20	20	20	22	22	33	33									
April	-	5	30	44	28	52	31	44	31	80	80	30	30	53	53	53	31	31	31	44									
May	-	5	31	75	28	30	30	30	30	110	110	30	30	81	81	81	28	28	81	75									
June	-	5	30	105	30	105	30	105	30	140	140	31	31	106	106	106	31	31	106	105									
July	-	5	31	136	30	170	31	167	31	198	198	30	30	136	136	136	31	31	136	136									
August	-	5	31	167	30	28	31	197	28	228	228	31	31	167	167	167	31	31	167	167									
September	-	5	30	197	28	28	31	197	30	228	228	31	31	197	197	197	25	25	162	162									
October	-	5	31	228	30	27	27	228	30	255	255	10	10	228	228	228	27	27	191	191									
November	-	5	10	238	12	267	-	238	12	238	12	-	-	238	16	238	16	238	10	238									
December	-	5	-	238	-	267	-	238	-	238	-	-	-	238	8	238	8	242	-	238									
January	-	5	-	238	-	267	-	238	-	238	-	-	-	238	-	238	-	242	-	238									
February	-																												

  

CURRENT YEAR (2014)										CURRENT YEAR (2013)										CURRENT YEAR (2012)									
Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget										
March	28	16	12	107	15	92	12	15	12	40	44	(3)	(3)	(4)	44	44	(4)	44	44	44									
April	-	45	(45)	61	44	17	106	132	106	132	132	(26)	(26)	(26)	132	132	(26)	132	132	132									
May	-	130	(130)	137	130	6	173	181	173	181	181	(8)	(8)	(8)	181	181	(8)	181	181	181									
June	-	192	(192)	197	183	15	209	(20)	190	215	215	(25)	(25)	(25)	215	215	(25)	215	215	215									
July	-	204	(204)	189	209	(20)	190	200	200	194	194	6	6	6	194	194	6	194	194	6									
August	-	191	(191)	185	195	(10)	200	190	200	194	194	6	6	6	194	194	6	194	194	6									
September	-	153	(153)	159	151	8	152	152	152	152	152	(0)	(0)	(0)	152	152	(0)	152	152	(0)									
October	-	72	(72)	71	72	(1)	102	73	102	73	73	29	29	29	73	73	29	73	73	29									
November	-	-	-	110	-	-	110	-	110	-	-	-	-	-	102	-	-	102	-	-									
December	N/A	-	N/A	N/A	-	N/A	N/A	-	N/A	N/A	-	N/A	N/A	-	N/A	N/A	-	N/A	N/A	-									
January	N/A	-	N/A	N/A	-	N/A	N/A	-	N/A	N/A	-	N/A	N/A	-	N/A	N/A	-	N/A	N/A	-									
February	N/A	-	N/A	N/A	-	N/A	N/A	-	N/A	N/A	-	N/A	N/A	-	N/A	N/A	-	N/A	N/A	-									

Source: Golf Records

# Revenue Summary & Detail

## Glencoe Golf Club

### Monthly Revenue Activity Summary

activity Key acct	title	March 2013 Activity				Year-To-Date Activity (FY 2014)				
		This Period Actual	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	\$ of Last Year	Annual Budget
GOLF ACADEMY		4,365	0	4,365	0	4,365	4,365	0	4,365	75,000
GREENS FEES		12,078	5,920	6,158	44,122	-32,044	12,078	5,920	6,158	44,122
INTEREST		102	167	-65	11	91	102	167	-65	11
LEASES		0	0	0	0	0	0	0	0	22,000
MERCHANDISE		4,092	360	3,732	2,763	1,330	4,092	360	3,732	2,763
OTHER		864	940	-76	3,912	-3,048	864	940	-76	3,912
OUTINGS		0	0	0	0	0	0	0	0	0
POWER CARTS		2,438	300	2,138	9,004	-6,566	2,438	300	2,138	9,004
RANGE		0	300	-300	2,259	-2,259	0	300	-300	2,259

**Glencoe Golf Club**  
**Monthly Revenue Activity Detail**

activity key acct	title	March 2013 Activity						Year-To-Date Activity (FY 2014)					
		This Period Actual	This Period Budget	\$ of Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget		
<b>GOLF ACADEMY</b>													
60-166-600-32517	GOLF ACADEMY REVENUE	4,365	0	4,365	0	4,365	0	4,365	0	4,365	0	4,365	52,000
60-166-600-32927	GOLF PRO LESSONS	0	0	0	0	0	0	0	0	0	0	0	23,000
<b>GOLF ACADEMY</b>		4,365	0	4,365	0	4,365	0	4,365	0	4,365	0	4,365	75,000
<b>GREENS FEES</b>													
60-166-600-32480	SENIOR MEMBERSHIPS	1,500	1,200	300	4,937	-3,437	1,500	1,200	300	4,937	-3,437	19,650	
60-166-600-32485	GREEN FEES - WEEK DAYS	4,448	3,160	1,288	17,475	-13,027	4,448	3,160	1,288	17,475	-13,027	507,129	
60-166-600-32490	GREEN FEES - WEEKENDS	6,130	1,560	4,570	21,710	-15,580	6,130	1,560	4,570	21,710	-15,580	364,117	
60-166-600-32495	PERM TIMES & FEES	0	0	0	0	0	0	0	0	0	0	170,000	
<b>GREENS FEES</b>		12,078	5,920	6,158	44,122	-32,044	12,078	5,920	6,158	44,122	-32,044	1,060,896	
<b>INTEREST</b>													
60-166-600-32805	INTEREST ON INVESTMENTS	91	125	-34	108	-17	91	125	-34	108	-17	1,500	
60-166-600-32810	IMET EARNINGS	11	42	-31	.97	108	11	42	-31	.97	108	504	
<b>INTEREST</b>		102	167	-65	11	91	102	167	-65	11	91	2,004	
<b>LEASES</b>													
60-166-600-32920	FOOD SERVICE FEE	0	0	0	0	0	0	0	0	0	0	0	22,000
<b>LEASES</b>		0	0	0	0	0	0	0	0	0	0	0	22,000
<b>MERCHANDISE</b>													
60-166-600-32705	FOOD SALES	0	125	-125	803	-803	0	125	-125	803	-803	300	
60-166-600-32710	GOLF BALLS	420	85	335	995	-575	420	85	335	995	-575	18,310	
60-166-600-32715	CLOTHING	0	50	-50	255	-255	0	50	-50	255	-255	5,525	
60-166-600-32720	MERCHANDISE	3,673	100	3,573	710	2,963	3,673	100	3,573	710	2,963	23,900	
<b>MERCHANDISE</b>		4,092	360	3,732	2,763	1,330	4,092	360	3,732	2,763	1,330	48,035	
<b>OTHER</b>													
60-166-600-32500	ANNUAL LOCKER RENTAL	0	300	-300	50	-50	0	300	-300	50	-50	300	
60-166-600-32510	PULL CART RENTAL	139	200	-61	908	-769	139	200	-61	908	-769	15,050	
60-166-600-32520	CDGA REVENUE	120	440	-320	1,560	-1,440	120	440	-320	1,560	-1,440	2,440	
60-166-600-32525	LEAGUE FEES	555	0	555	0	555	555	0	555	0	555	2,360	
60-166-600-32530	RENTAL CLUBS	0	0	0	90	-90	0	0	0	90	-90	2,325	

Revenue List

4/11/2013

## Glencoe Golf Club

### Monthly Revenue Activity Detail

activity key acct	title	March 2013 Activity				Year-To-Date Activity (FY 2014)						
		This Period Actual	This Period Budget	\$ of Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	\$ of Last Year	Annual Budget		
60-166-600-32995	SUNDRY	50	0	50	1,304	-1,254	50	0	50	1,304	-1,254	0
OTHER		864	940	-76	3,912	-3,048	864	940	-76	3,912	-3,048	22,475
<b>OUTINGS</b>		0	0	0	0	0	0	0	0	0	0	21,805
OUTINGS		0	0	0	0	0	0	0	0	0	0	21,805
<b>POWER CARTS</b>												
60-166-600-32505	ELECTRIC CART RENTAL	2,438	300	2,138	9,004	-6,566	2,438	300	2,138	9,004	-6,566	230,000
POWER CARTS		2,438	300	2,138	9,004	-6,566	2,438	300	2,138	9,004	-6,566	230,000
<b>RANGE</b>												
60-166-600-32515	PRACTICE RANGE REVENUES	0	300	-300	2,259	-2,259	0	300	-300	2,259	-2,259	42,700
RANGE		0	300	-300	2,259	-2,259	0	300	-300	2,259	-2,259	42,700

Expenditure Report  
Summary Report by Type  
Expenditure Detail

# Glencoe Golf Club

## Monthly Expenditure Activity Summary

activity sub_1 key acct	sub1_title title	March 2013 Period Activity				Year-To-Date Activity (FY 2014)				Annual Budget		
		This Period Actual	This Period Budget	\$ of Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	\$ of Last Year			
C&G PAYROLL		24,946	33,269	-8,322	26,136	-1,190	24,946	33,269	-8,322	26,136	-1,190	454,324
CAPITAL		1,413	19,509	-18,095	32,305	-30,891	1,413	19,509	-18,095	32,305	-30,891	244,482
CHEM/FERTILIZER		0	0	0	1,132	-1,132	0	0	0	1,132	-1,132	75,000
COGS		3,445	183	3,262	1,307	2,138	3,445	183	3,262	1,307	2,138	31,102
COMMUNICATIONS		1,051	750	301	681	370	1,051	750	301	681	370	11,521
CREDIT CARD FEES		852	750	102	1,495	-643	852	750	102	1,495	-643	25,115
DEPRECIATION		0	0	0	0	0	0	0	0	0	0	80,000
EQUIPMENT R&M		1,002	1,000	2	1,273	-271	1,002	1,000	2	1,273	-271	23,500
GASOLINE		0	0	0	0	0	0	0	0	0	0	16,500
GOLF ACADEMY		1,988	780	1,208	3,748	-1,760	1,988	780	1,208	3,748	-1,760	51,580
INTEREST EXPENSE		0	0	0	0	0	0	0	0	0	0	5,000
LIABILITY INSURANCE		1,492	1,492	0	1,482	9	1,492	1,492	0	1,482	9	18,901
MAINTENANCE SUPPLIES		590	2,200	-1,610	2,561	-1,971	590	2,200	-1,610	2,561	-1,971	24,932
MANAGEMENT FEE		3,432	3,432	0	3,333	99	3,432	3,432	0	3,333	99	41,184
MARKETING		75	1,000	-925	744	-669	75	1,000	-925	744	-669	22,750
OTHER		1,545	6,448	-4,903	4,686	-3,141	1,545	6,448	-4,903	4,686	-3,141	50,361
POWER CART LEASE		0	0	0	0	0	0	0	0	0	0	33,300
RANGE		0	0	0	0	0	0	0	0	0	0	3,900
SHOP PAYROLL		27,692	28,745	-1,053	26,806	886	27,692	28,745	-1,053	26,806	886	399,247

List

4/11/2013

**Glencoe Golf Club**  
**Monthly Expenditure Activity Summary**

activity sub_1_sub1_title key acct title	March 2013 Period Activity						Year-To-Date Activity (FY 2014)			
	This Period		\$ of Period		This Period		YTD	\$ of YTD	YTD Last	Annual
	Actual	Budget	Budget	Last Year	Last Year	Actual	Budget	Year	Year	Budget
UTILITIES	4,244	2,900	1,344	1,654	2,590	4,244	2,900	1,344	1,654	2,590
WATER-SEWER-GARBAGE	416	8,240	-7,824	0	416	416	8,240	-7,824	0	416
										50,520

# Glencoe Golf Club

## Monthly Expenditure Activity Detail

activity sub_1_title key acct	sub_1_title key acct	March 2013 Period Activity				Year-To-Date Activity (FY 2014)				Annual Budget
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	\$ of Last Year	
<b>C&amp;G PAYROLL</b>										
60-166-385-42120	SALARIES - RHS PAY	0	0	0	0	0	0	0	0	2,700
60-166-387-42110	SALARIES - REGULAR	12,685	12,456	229	12,148	537	12,685	12,456	229	149,472
60-166-387-42120	SALARIES - RHS PAY	0	0	0	0	0	0	0	0	2,000
60-166-387-42210	SALARIES - TEMPORARY	4,968	10,141	-5,173	6,600	-1,632	4,968	10,141	-5,173	167,423
60-166-387-42610	EMPLOYEE BENEFITS	3,966	3,962	4	3,793	173	3,966	3,962	4	47,542
60-166-387-46115	SOCIAL SECURITY ADMIN.	1,082	1,401	-319	1,135	-53	1,082	1,401	-319	1,135
60-166-387-46120	MEDICARE ONLY CONTRIB.	253	328	-75	266	-12	253	328	-75	266
60-166-387-46125	ILL MUNI. RET. FUND	1,993	2,659	-666	2,194	-201	1,993	2,659	-666	2,194
60-166-387-47110	UNEMPLOYMENT INSURANCE	0	2,321	-2,321	0	0	0	2,321	-2,321	0
<b>C&amp;G PAYROLL</b>		24,946	33,269	-8,322	26,136	-1,190	24,946	33,269	-8,322	26,136
<b>CAPITAL</b>										
60-166-387-81120	BUILDING ALTERATIONS	166	0	166	0	166	166	0	166	13,500
60-166-387-81130	GOLF COURSE	1,248	15,900	-14,653	3,388	-2,141	1,248	15,900	-14,653	3,388
60-166-387-81135	FORESTRY & LANDSCAPING	0	0	0	0	0	0	0	0	65,000
60-166-387-82140	GOLF EQUIPMENT	0	0	0	25,921	-25,921	0	0	0	25,000
60-166-387-89105	CAPITAL SALARIES	0	3,000	-3,000	2,782	-2,782	0	3,000	-3,000	25,921
60-166-387-89110	CAPITAL SOCIAL SEC.	0	186	-186	173	-173	0	186	-186	173
60-166-387-89115	CAPITAL MEDICARE	0	43	-43	40	-40	0	43	-43	40
60-166-387-89120	CAPITAL IMRF	0	380	-380	0	0	0	380	-380	0
<b>CAPITAL</b>		1,413	19,509	-18,095	32,305	-30,891	1,413	19,509	-18,095	32,305
<b>CHEM/FERTILIZER</b>										
60-166-387-61240	CHEMICALS/SEED/FERTILIZER	0	0	0	1,132	-1,132	0	0	0	1,132
<b>CHEM/FERTILIZER</b>		0	0	0	1,132	-1,132	0	0	0	1,132
<b>COGS</b>										
60-166-386-63140	COGS-FOOD SUPPLIES	0	30	-30	185	-185	0	30	-30	185
60-166-389-63105	COGS-GOLF BALLS	319	55	264	633	-313	319	55	264	633
60-166-389-63120	COGS-CLOTHING	0	33	-33	150	-150	0	33	-33	150
60-166-389-63135	COGS-MERCHANDISE	3,126	65	3,061	340	2,786	3,126	65	3,061	340
<b>COGS</b>		3,445	183	3,262	1,307	2,138	3,445	183	3,262	1,307

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4/11/2013

# Glencoe Golf Club

## Monthly Expenditure Activity Detail

activity	sub_1_title	March 2013 Period Activity						Year-To-Date Activity (FY 2014)					
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget	
<u>COMMUNICATIONS</u>		1,051	750	301	681	370	1,051	750	301	681	370	11,521	
COMMUNICATIONS		1,051	750	301	681	370	1,051	750	301	681	370	11,521	
<u>CREDIT CARD FEES</u>		852	750	102	1,495	-643	852	750	102	1,495	-643	25,115	
CREDIT CARD FEES		852	750	102	1,495	-643	852	750	102	1,495	-643	25,115	
<u>DEPRECIATION</u>		0	0	0	0	0	0	0	0	0	0	80,000	
DEPRECIATION		0	0	0	0	0	0	0	0	0	0	80,000	
<u>EQUIPMENT R&amp;M</u>		1,002	1,000	2	1,273	-271	1,002	1,000	2	1,273	-271	20,000	
GENERAL EQUIPMENT R/M		0	0	0	0	0	0	0	0	0	0	3,500	
IRRIGATION SYSTEM R/M		1,002	1,000	2	1,273	-271	1,002	1,000	2	1,273	-271	23,500	
<u>GASOLINE</u>		0	0	0	0	0	0	0	0	0	0	16,500	
GASOLINE-OIL-GREASE		0	0	0	0	0	0	0	0	0	0	16,500	
<u>GOLF ACADEMY</u>		0	0	0	0	0	0	0	0	0	0	0	
SALARIES - TEMPORARY		0	0	0	2,215	-2,215	0	0	0	2,215	-2,215	7,000	
SOCIAL SECURITY ADMIN.		0	0	0	137	-137	0	0	0	137	-137	434	
MEDICARE ONLY CONTRIB.		0	0	0	32	-32	0	0	0	32	-32	100	
ILL MUNI. RET. FUND		0	0	0	268	-268	0	0	0	268	-268	886	
LEASE OF EQUIPMENT		0	0	0	0	0	0	0	0	0	0	400	
MISC CONTRACTUAL		1,988	600	1,388	975	1,013	1,988	600	1,388	975	1,013	39,300	
SUPPLIES		0	0	0	0	0	0	0	0	0	0	1,300	
MISC COMPUTER SOFTWARE		0	180	-180	120	-120	0	180	-180	120	-120	2,160	
GOLF ACADEMY		1,988	780	1,208	3,748	-1,760	1,988	780	1,208	3,748	-1,760	51,580	
<u>INTEREST EXPENSE</u>		0	0	0	0	0	0	0	0	0	0	5,000	
BOOKED INT ON ADVANCE		60-166-385-72120											

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4/11/2013

# Glencoe Golf Club

## Monthly Expenditure Activity Detail

activity sub_1_sub1_title key_acct_title	March 2013 Period Activity						Year-To-Date Activity (FY 2014)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget	
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	0	
<b>LIABILITY INSURANCE</b>	<b>1,492</b>	<b>1,492</b>	<b>0</b>	<b>1,482</b>	<b>9</b>	<b>1,492</b>	<b>1,492</b>	<b>0</b>	<b>1,482</b>	<b>9</b>	<b>17,901</b>	
60-166-385-56105 PUBLIC LIABILITY INSUR.	0	0	0	0	0	0	0	0	0	0	1,000	
60-166-385-56110 INSURANCE DEDUCTIBLES												
<b>LIABILITY INSURANCE</b>	<b>1,492</b>	<b>1,492</b>	<b>0</b>	<b>1,482</b>	<b>9</b>	<b>1,492</b>	<b>1,492</b>	<b>0</b>	<b>1,482</b>	<b>9</b>	<b>18,901</b>	
<b>Maintenance Supplies</b>												
60-166-387-61155 SUPPLIES	0	0	0	0	72	-72	0	0	72	-72	0	
60-166-387-61225 SEED & SOD	0	0	0	0	651	-651	0	0	651	-651	2,500	
60-166-387-61235 SAND/TOP DRESSING	0	0	0	0	0	0	0	0	0	0	4,500	
60-166-387-61245 MAINTENANCE SUPPLIES	466	1,200	-734	1,480	-1,014	466	1,200	-734	1,480	-1,014	10,000	
60-166-387-62135 SAFETY EQUIPMENT	0	0	0	0	0	0	0	0	0	0	1,000	
60-166-387-64105 UNIFORMS/WORK CLOTHING	124	500	-376	357	-233	124	500	-376	357	-233	5,432	
60-166-387-65105 TOOL PURCHASE/REPAIR	0	500	-500	0	0	0	500	-500	0	0	1,500	
<b>Maintenance Supplies</b>	<b>590</b>	<b>2,200</b>	<b>-1,610</b>	<b>2,561</b>	<b>-1,971</b>	<b>590</b>	<b>2,200</b>	<b>-1,610</b>	<b>2,561</b>	<b>-1,971</b>	<b>24,932</b>	
<b>Management Fee</b>												
60-166-385-53180 VOG MANAGEMENT SERVICES	3,432	3,432	0	3,333	99	3,432	3,432	0	3,333	99	41,184	
<b>Management Fee</b>	<b>3,432</b>	<b>3,432</b>	<b>0</b>	<b>3,333</b>	<b>99</b>	<b>3,432</b>	<b>3,432</b>	<b>0</b>	<b>3,333</b>	<b>99</b>	<b>41,184</b>	
<b>Marketing</b>												
60-166-385-52215 MARKETING/ADVERTISING	75	1,000	-925	744	-669	75	1,000	-925	744	-669	22,750	
<b>Marketing</b>	<b>75</b>	<b>1,000</b>	<b>-925</b>	<b>744</b>	<b>-669</b>	<b>75</b>	<b>1,000</b>	<b>-925</b>	<b>744</b>	<b>-669</b>	<b>22,750</b>	
<b>Other</b>												
60-166-385-52120 COMPUTER SOFTWARE MANT	287	450	-163	95	192	287	450	-163	95	192	1,700	
60-166-385-52125 BANKING FEES	138	100	38	97	41	138	100	38	97	41	1,400	
60-166-385-52200 POSTAGE	19	18	1	18	1	19	18	1	18	1	243	
60-166-385-53115 AUDITING SERVICES	0	0	0	0	0	0	0	0	0	0	1,000	
60-166-385-54125 LEGAL COUNSEL - OTHER	0	500	-500	0	0	0	500	-500	0	0	2,000	
60-166-385-55105 MEMBERSHIPS/DUES	0	0	0	0	0	0	0	0	0	0	1,275	
60-166-385-55110 IN SERVICE TRAINING	0	0	0	0	0	0	0	0	0	0	1,500	
60-166-385-61165 SUNDRY	1,000	1,000	0	1,010	-10	1,000	1,000	0	1,010	-10	1,750	
60-166-385-62105 MISC COMPUTER EQUIPMENT	0	0	0	0	0	0	0	0	0	0	2,050	

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# Glencoe Golf Club

## Monthly Expenditure Activity Detail

activity sub_1	sub1_title key acct	March 2013 Period Activity						Year-To-Date Activity (FY 2014)					
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget	
60-166-385-93125 MISCELLANEOUS REFUNDS		0	0	0	0	0	0	0	0	0	0	300	
60-166-387-51105 BUILDING MAINTENANCE		0	1,500	-1,500	0	0	0	1,500	-1,500	0	0	4,738	
60-166-387-52110 LEASE OF EQUIPMENT		0	0	0	0	0	0	0	0	0	0	800	
60-166-387-52160 CLEANING SERVICE		0	300	-300	0	0	0	300	-300	0	0	5,640	
60-166-387-52180 FORESTRY AND LANDSCAPING		0	0	0	0	0	0	0	0	0	0	2,500	
60-166-387-52185 ANIMAL CONTROL		94	1,228	-1,134	2,565	-2,471	94	1,228	-1,134	2,565	-2,471	9,456	
60-166-387-52290 MISC CONTRACTUAL		0	0	0	0	0	0	0	0	0	0	400	
60-166-387-55105 MEMBERSHIPS/DUES		0	0	0	0	0	0	0	0	0	0	610	
60-166-387-55110 IN SERVICE TRAINING		0	300	-300	258	-258	0	300	-300	258	-258	3,000	
60-166-388-52290 MISC CONTRACTUAL		6	256	-250	0	6	6	256	-250	0	6	2,791	
60-166-388-61145 SCORE CARDS		0	0	0	0	0	0	0	0	0	0	1,800	
60-166-388-61155 SUPPLIES		0	196	-196	196	-196	0	196	-196	196	-196	2,344	
60-166-389-52150 CDGA SERVICES		0	0	0	0	0	0	0	0	0	0	1,340	
60-166-389-64105 UNIFORMS/WORK CLOTHING		0	600	-600	447	-447	0	600	-600	447	-447	1,724	
OTHER		1,545	6,448	-4,903	4,686	-3,141	1,545	6,448	-4,903	4,686	-3,141	50,361	
<b>POWER CART LEASE</b>													
60-166-388-74010 LEASE PAYMENT		0	0	0	0	0	0	0	0	0	0	33,300	
<b>POWER CART LEASE</b>													
<b>RANGE</b>													
60-166-388-61160 MISC. RANGE SUPPLIES		0	0	0	0	0	0	0	0	0	0	500	
60-166-388-61250 RANGE BALLS		0	0	0	0	0	0	0	0	0	0	3,400	
RANGE		0	0	0	0	0	0	0	0	0	0	3,900	
<b>SHOP PAYROLL</b>													
60-166-385-42110 SALARIES - REGULAR		10,894	10,424	470	9,948	946	10,894	10,424	470	9,948	946	125,088	
60-166-385-42610 EMPLOYEE BENEFITS		1,799	1,794	5	1,728	71	1,799	1,794	5	1,728	71	21,655	
60-166-385-46115 SOCIAL SECURITY ADMIN.		670	646	24	611	59	670	646	24	611	59	7,049	
60-166-385-46120 MEDICARE ONLY CONTRIB.		157	151	6	143	14	157	151	6	143	14	1,814	
60-166-385-46125 ILL MUNI. RET. FUND		1,300	1,320	-20	1,128	172	1,300	1,320	-20	1,128	172	15,836	
60-166-388-42110 SALARIES - REGULAR		7,424	7,281	143	6,852	572	7,424	7,281	143	6,852	572	87,372	
60-166-388-42210 SALARIES - TEMPORARY		690	2,192	-1,502	1,839	-1,149	690	2,192	-1,502	1,839	-1,149	77,351	
60-166-388-42610 EMPLOYEE BENEFITS		3,297	3,290	7	3,153	144	3,297	3,290	7	3,153	144	39,477	

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4/11/2013

**Glencoe Golf Club**  
**Monthly Expenditure Activity Detail**

activity sub_1_sub1_title key acct title	March 2013 Period Activity						Year-To-Date Activity (FY 2014)				
	This Period Actual	This Period Budget	\$ of Period Last Year	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-388-46115 SOCIAL SECURITY ADMIN.	473	587	-115	510	-38	473	587	-115	510	-38	10,213
60-166-388-46120 MEDICARE ONLY CONTRIB.	111	137	-27	119	-9	111	137	-27	119	-9	2,331
60-166-388-46125 ILL MUNI. RET. FUND	878	922	-44	773	104	878	922	-44	773	104	11,061
<b>SHOP PAYROLL</b>	<b>27,692</b>	<b>28,745</b>	<b>-1,053</b>	<b>26,806</b>	<b>886</b>	<b>27,692</b>	<b>28,745</b>	<b>-1,053</b>	<b>26,806</b>	<b>886</b>	<b>399,247</b>
<b>UTILITIES</b>											
60-166-387-52270 ELECTRICAL - LIGHT/AC	2,849	1,400	1,449	1,375	1,473	2,849	1,400	1,449	1,375	1,473	27,800
60-166-387-52275 NATURAL GAS	1,395	1,500	-105	279	1,116	1,395	1,500	-105	279	1,116	14,106
<b>UTILITIES</b>	<b>4,244</b>	<b>2,900</b>	<b>1,344</b>	<b>1,654</b>	<b>2,590</b>	<b>4,244</b>	<b>2,900</b>	<b>1,344</b>	<b>1,654</b>	<b>2,590</b>	<b>41,907</b>
<b>WATER-SEWER-GARBAGE</b>											
60-166-387-52255 WATER AND SEWER SERVICE	416	8,240	-7,824	0	416	416	8,240	-7,824	0	416	49,440
60-166-387-52260 GARBAGE SERVICE	0	0	0	0	0	0	0	0	0	0	1,080
<b>WATER-SEWER-GARBAGE</b>	<b>416</b>	<b>8,240</b>	<b>-7,824</b>	<b>0</b>	<b>416</b>	<b>416</b>	<b>8,240</b>	<b>-7,824</b>	<b>0</b>	<b>416</b>	<b>50,520</b>

Balance Sheet Detail

Deferred Revenue  
Cash Balance  
Due to VOG Report

## **Deferred Revenue**

### **Glencoe Golf Club**

For Period Ending 03/31/2013

<b>Acct No</b>	<b>Description</b>	<b>Balance</b>
60-166-600-24110	GIFT CERTS OUTSTANDING	7,178.18
60-166-600-24145	DEF REV-RESERVED STARTING TIME	177,778.00
60-166-600-24175	DEF REV GOLF ACADEMY	1,310.00
	Total Def. Rev.	<hr/> 186,266.18

**Cash Report**  
**Glencoe Golf Club**

For Period Ending 03/31/2013

<b>Acct No</b>	<b>Description</b>	<b>Balance</b>
<b>Balance Sheet</b>		
60-166-600-11111	CASH - NSCB	684,194.08
60-166-600-11190	IMET	204,504.89
60-166-600-11210	PETTY CASH	600.00
	Total	<u>889,298.97</u>

**Due To VOG Report**

**Glencoe Golf Club**

For Period Ending 03/31/2013

<b>Acct No</b>	<b>Description</b>	<b>Balance</b>
60-166-600-22190	GOLF MGMT FEE PAYABLE	384,337.00
60-166-600-25105	INT PAYABLE ON ADVANCE	219,215.06
60-166-600-25115	DUE TO GENERAL FUND	960,006.11
Total		<u>1,563,558.17</u>

# Friends of the Glencoe Golf Club

Monthly Report  
Cash Balance

## **Monthly Report - Friends**

### **Glencoe Golf Club**

For Period Ending 03/31/2013

<b>Acct No.</b>	<b>Description</b>	<b>FY Mo.</b>	<b>FY Mo. Bud.</b>	<b>PY Mo.</b>	<b>FY YTD</b>	<b>FY YTD Bud.</b>	<b>PY YTD</b>	<b>FY Bud.</b>
<b>Operating Revenue</b>								
Total Other Revenue		0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Operating Revenue		0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Operating Expenses</b>								
Total Service Fees		0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Professional Services		0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Event Expense		0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Service Expense		0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Supplies		0.00	0.00	0.00	0.00	0.00	0.00	0.00

Total Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Commodities	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Operating Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operating Excess (Deficit)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
 65-170-395-32805	 INTEREST ON INVESTMENTS	0.81	0.00	1.32	0.81	0.00	1.32
Total Nonoperating Revenue	0.81	0.00	1.32	0.81	0.00	1.32	0.00
Total Interest Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Nonoperating Activity	0.81	0.00	1.32	0.81	0.00	1.32	0.00
Total Excess (Deficit)	0.81	0.00	1.32	0.81	0.00	1.32	0.00
Total Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00

**Cash Report - Friends****Glencoe Golf Club**

For Period Ending 03/31/2013

<b>Acct No</b>	<b>Description</b>	<b>Balance</b>
	<b>Balance Sheet</b>	
65-170-395-11111	CASH - NSCB	6,198.83
Total		<u>6,198.83</u>